



GULF KEYSTONE PETROLEUM

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16 September 2020

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Well positioned to deliver long-term growth potential

Actively managing impact of COVID-19 and working to protect our staff

- GKP operator (80% WI) of Shaikan in Kurdistan
- Shaikan operations continue safely and reliably
 - 35,000 – 36,000 bopd 2020 gross production guidance
- ESG underpins how we do business
- Low cost E&P operator – US\$2.6/bbl Opex in H1
 - On track to achieve cost reduction targets
- Conservative financial profile a strategic imperative
 - Strong balance sheet

>250

Days
LTI-Free

578

MMstb
Gross 2P
Reserves⁽¹⁾

207

US\$m
Market Cap⁽²⁾

140

US\$m
Cash Balance⁽³⁾

100

US\$m
Bond
Outstanding



Shaikan overview

GKP – Operator of the Shaikan Field

A giant field with proven production track record

Field overview

- One of the largest fields in Kurdistan Region of Iraq by reserves and production
 - Cumul. production to date >75 MMstb
 - Steady gross prod. at c.36,000 bopd; pressure decline in line with predictions
- Located c.60km north-west of Erbil in the north-west Zagros Fold-belt
- Significant growth potential
 - Material oil volumes in the Cretaceous, Jurassic and Triassic formations
 - Current production from Jurassic only
 - Staged approach to de-risk field long-term potential

Key information (gross figures)

- Gulf Keystone interest: 80%
- Partner: MOL 20%
- Discovered: August 2009
- Production start: July 2013
- 1P reserves: 194 MMstb⁽¹⁾
- 2P reserves: 578 MMstb⁽¹⁾
- 2C resources: 239 MMstb⁽¹⁾
- Petroleum cost pool: c.US\$500m



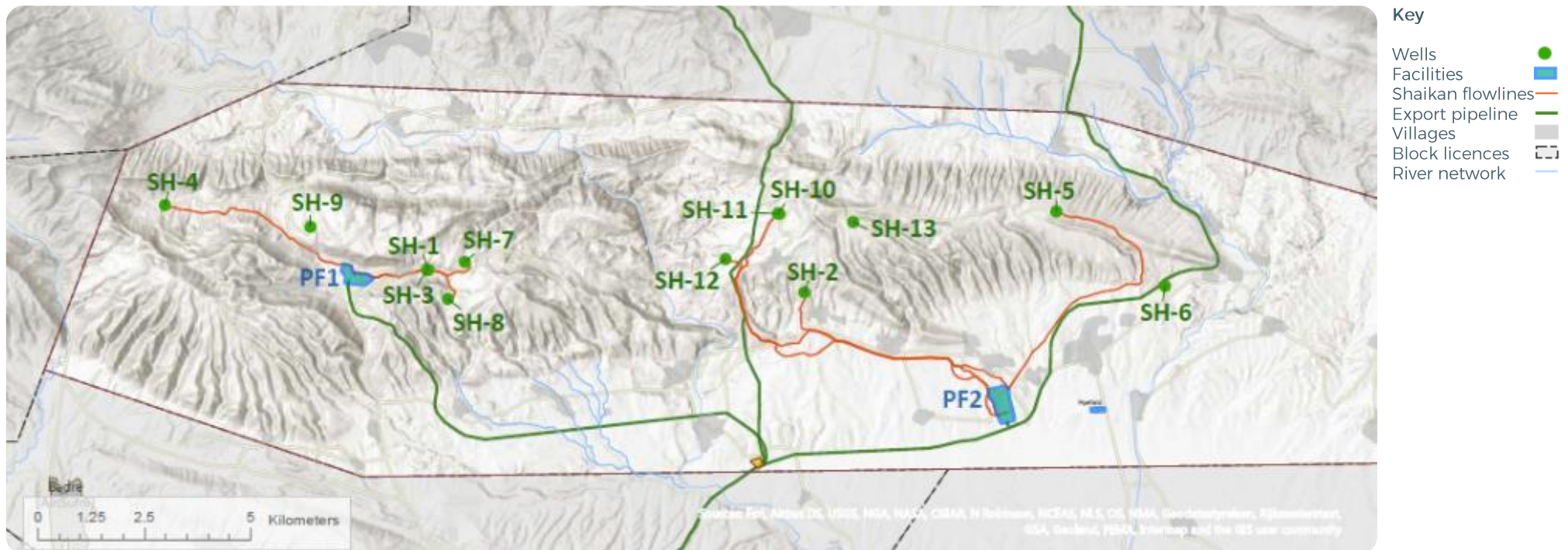
Half year 2020 highlights

GKP remains well positioned to deliver long-term potential of Shaikan Field

- Shaikan operations continue safely and reliably – no LTIs
 - Actively managing impact of COVID-19 and working to protect our staff
- Shaikan continues to perform well
 - 37,159 bopd – up >25% vs H1 2019
- 2020 gross production guidance of 35,000 – 36,000 bopd
- Simple, low-cost, high-impact investments with the potential to increase gross production by c.5,000 bopd
- Actively supporting local communities in response to COVID-19

Growth activities suspended in March

GKP was on track to deliver 55,000 bopd in Q3 2020



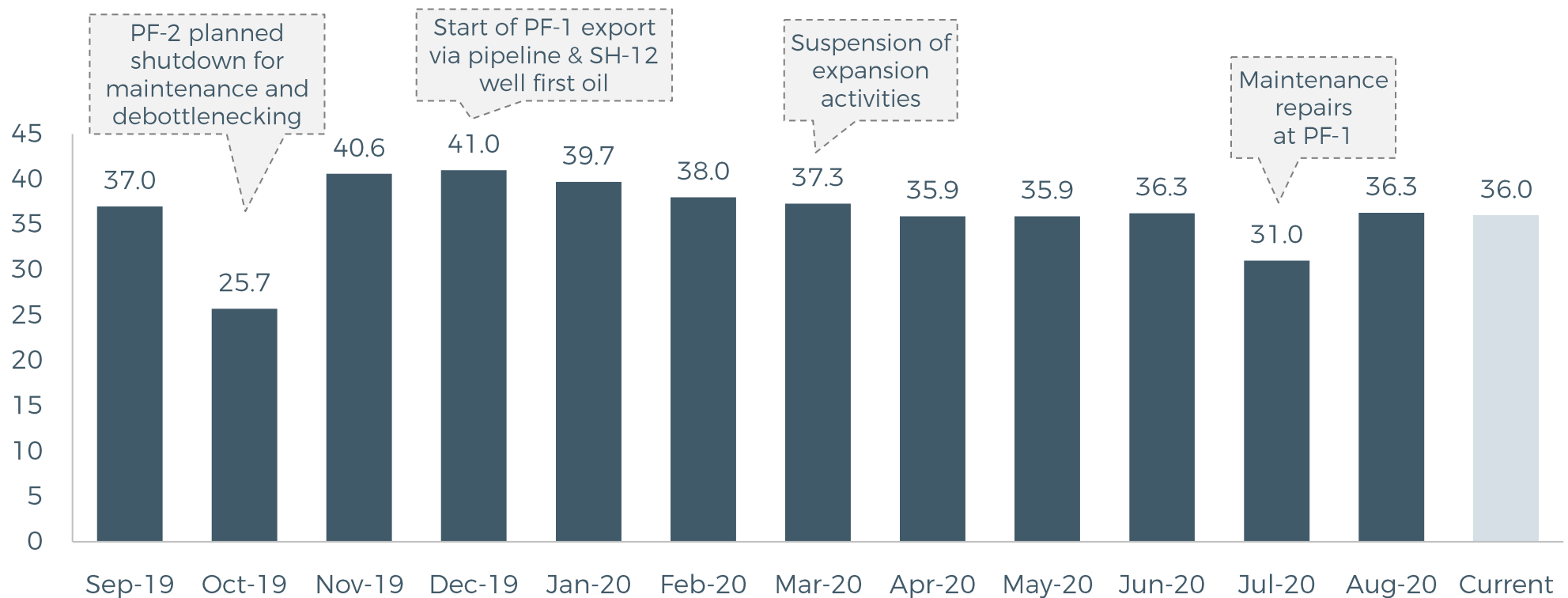
- Facilities debottlenecking to reach 55,000 bopd capacity within three weeks of completion
- SH-13 within one month of being brought onstream
- SH-L (next well after SH-13) to be spud from same drilling pad – two months to complete
- Final commissioning to bring on stream SH-9 as an oil producer

Continued strong production operations

Effectively managing the impacts of COVID-19

- Steady and reliable production – YTD⁽¹⁾ gross production of 36,272 bopd
- 2020 gross production guidance of 35,000 – 36,000 bopd
- GKP preparing to deliver near-term production growth opportunities
 - Quick payback, c.5,000 bopd for total of c.US\$3 million (gross)
 - Planning is ongoing; implementation subject to a satisfactory operating environment

Last 12 months Shaikan gross production ('000 bopd)



Following best practice ESG

Doing the right thing, acting responsibly

Environment



- Target to more than halve CO₂ emissions from operations with the implementation of the Shaikan Field Development Plan
- Effective waste management and remediation of inactive drilling sites are some of the projects GKP has conducted to help reduce the impact on the local environment

Sustainability / Societal



- Engaging with communities and authorities to handle employment issues and work with local businesses.
- Donating essential equipment to nearby hospitals
- Continuing to develop local staff with a full suite of online training offerings
- Virtual seminars for 140 engineering students at nearby universities and colleges

Governance



- Bermuda registered: voluntary compliance with 2018 UK Corporate Governance Code
- Robust governance framework and operation of Board and Committees – integrity and transparency remains a top priority



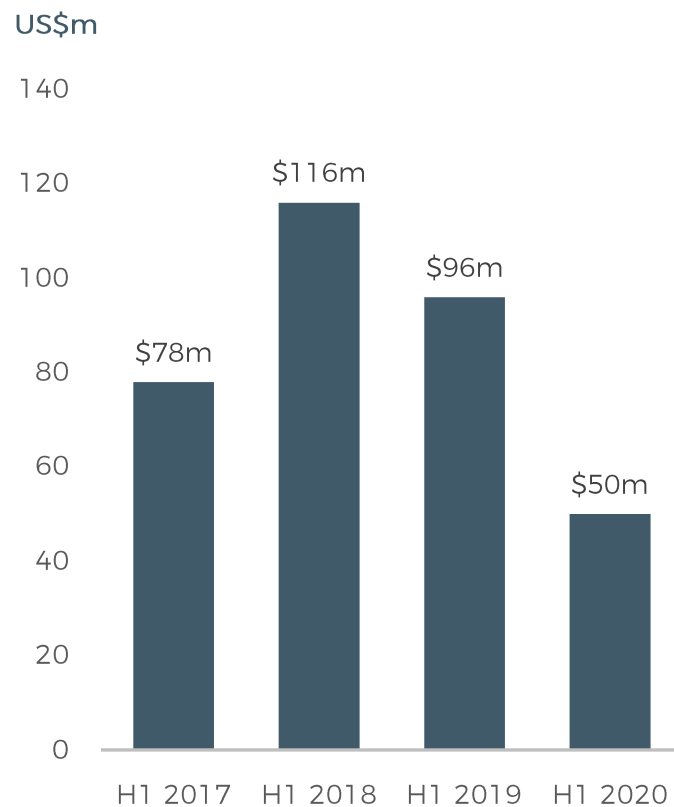
Financial strategy

Half year financial highlights

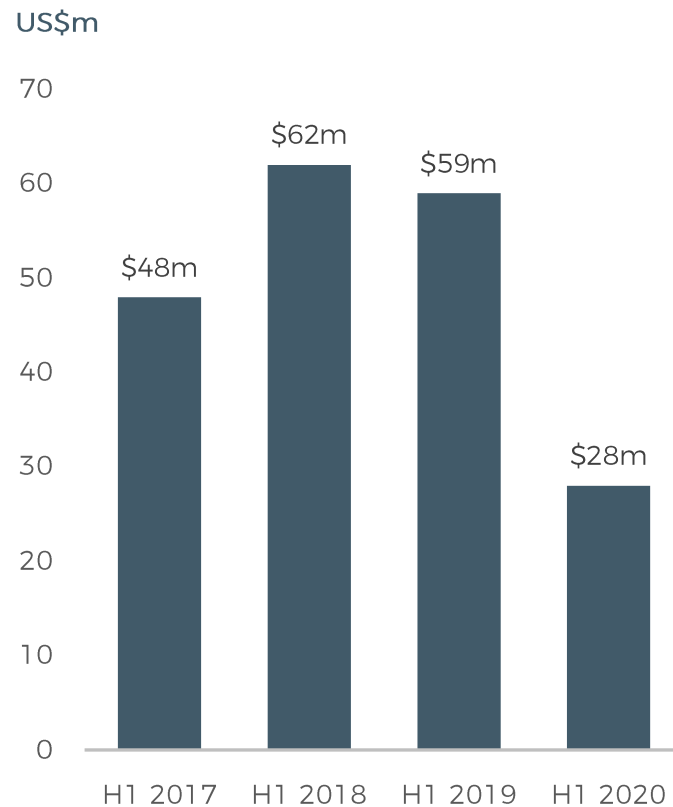
Strong underlying performance overshadowed by oil price declines

- Oil price decline impact partially offset by increased production and cost reductions
- Higher DD&A, related to increased production, contributed to loss after tax

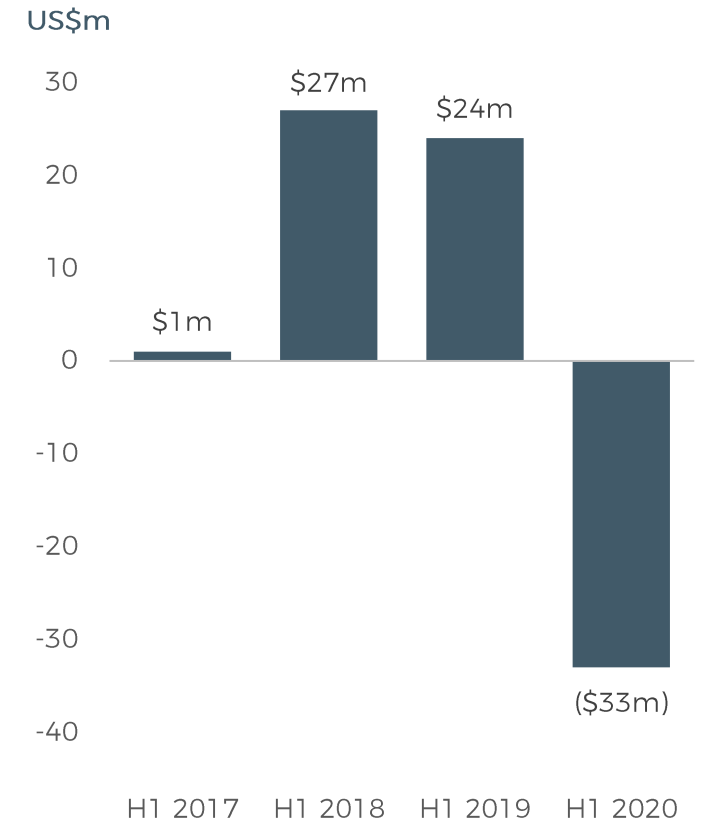
Revenue



Adjusted EBITDA



Profit/(Loss) after tax

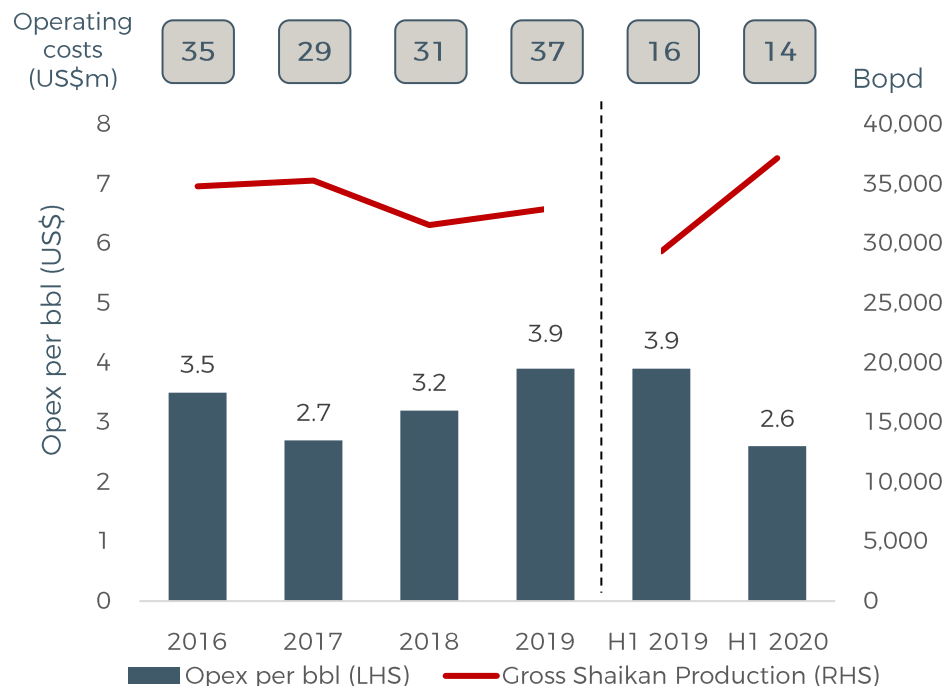


Continued tight focus on cost control

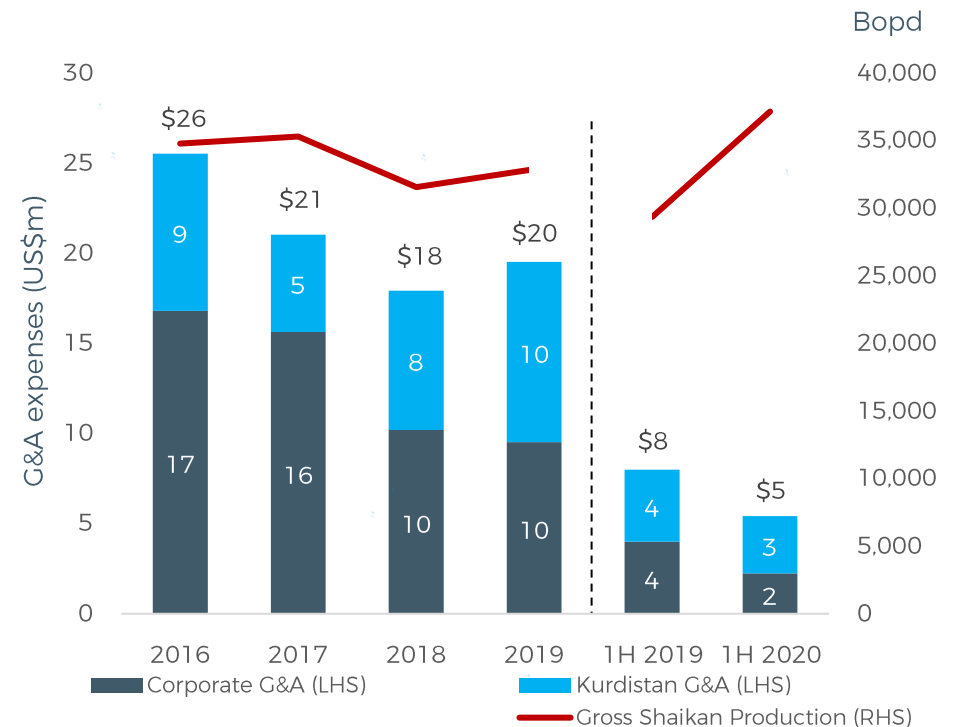
On track to deliver 2020 cost reduction guidance

- ✓ Guidance: Opex US\$2.7 – 3.1/bbl
 - H1 2020 Opex US\$2.6/bbl
- ✓ Guidance: Opex and G&A savings of >20% compared to H1 2019; 30% run-rate
 - Completed workforce reduction by c.40%, including >60% of expatriates
 - H1 2020 Opex and G&A savings of 12%
- ✓ Guidance: Capex US\$40 – 48 million (net), H1 2020 = US\$39 million

Operating costs⁽¹⁾



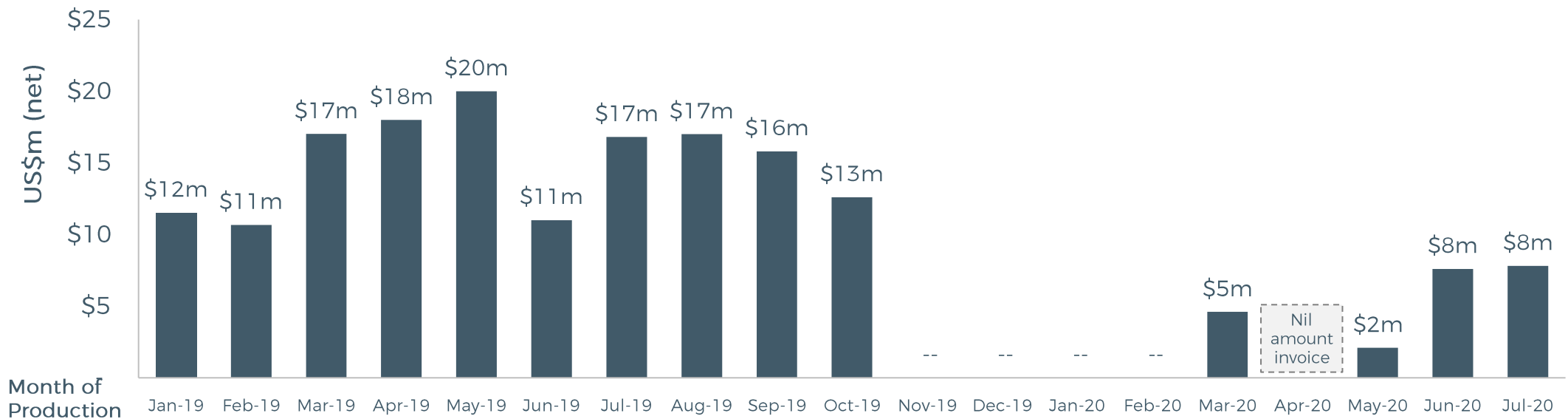
General & administrative expenses



Crude oil payments

Consistent oil sales receipts over last five months

- Since March, KRG honoured commitment to pay for oil sales in following month
- GKP in constructive dialogue with KRG to seek timely settlement of historical arrears (US\$73 million net for Nov-19 to Feb-20 oil sales)



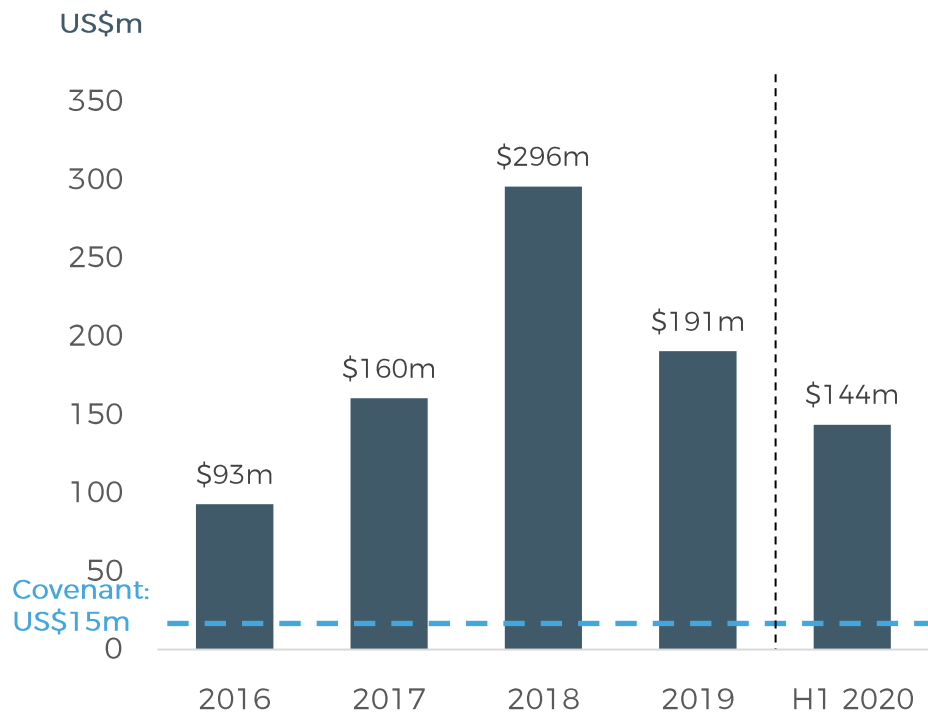
Gross Prod. (kbopd)	26.4	24.6	33.3	32.7	35.5	23.2	34.6	39.3	37.0	25.7	40.6	41.0	39.7	38.0	37.3	35.9	35.9	36.3	31.0
Brent Price ⁽¹⁾ (US\$/bbl)	\$59.4	\$64.0	\$66.1	\$71.2	\$71.3	\$64.2	\$63.9	\$59.0	\$62.8	\$59.7	\$63.2	\$67.3	\$63.7	\$55.7	\$32.0	\$18.4	\$29.4	\$40.3	\$43.2
Payments Received in	Apr-19	Jun-19	Jun-19	Aug-19	Aug-19	Sep-19	Oct-19	Jan-20	Jan-20	Apr-20	--	--	--	--	Apr-20	n.a.	Jun-20	Jul-20	Aug-20

Strong balance sheet

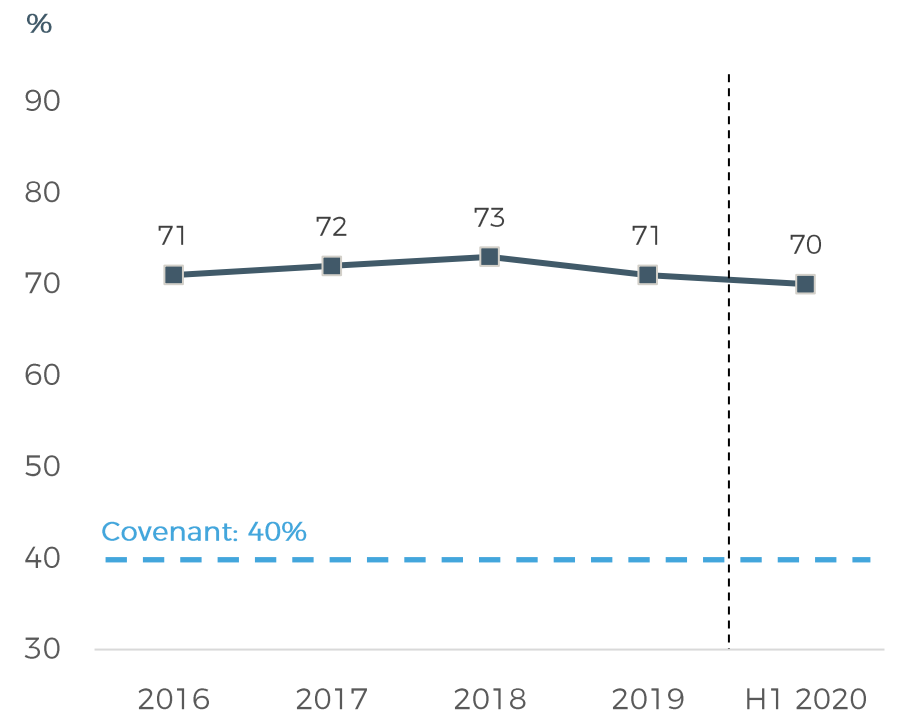
Considerable financial flexibility to navigate uncertain times

- Limited capital commitments, low-cost structure
- 70% of H2 2020 net production hedged at a floor price of US\$35/bbl
 - Full upside to price increases
- Cash balance of US\$140 million⁽¹⁾
- US\$100 million debt not due for repayment until mid-2023

Cash balance



Equity ratio





Outlook

Outlook

Realise long-term Shaikan potential with shareholder distributions

- **Deliver 2020 guidance**
 - 35,000 – 36,000 bopd
 - Cost savings
- **Positioning to return to growth**
 - Simple, low-cost, high-impact projects to increase gross production by c.5,000 bopd for total of c.US\$3 million (gross)
 - Restart drilling programme to achieve 55,000 bopd
- **Maintain strong financial position**
 - Strike balance between production growth and shareholder distributions
- **Sustainable approach**
 - Safety, environmental and social principles are embedded in GKP's ethos
 - Target to halve CO₂ emissions

Thank you
More resources are available at:
www.gulfkeystone.com

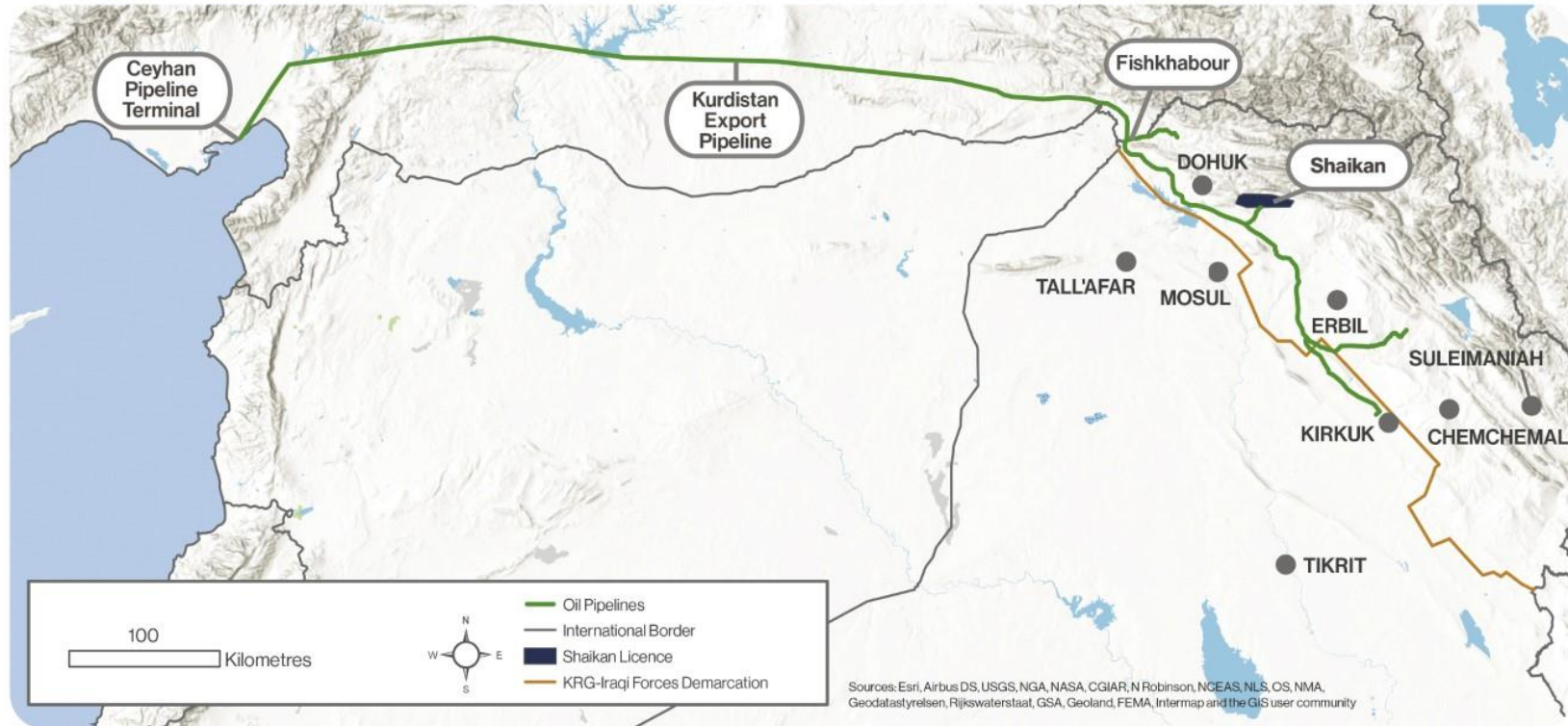
Appendix – Key historical financials

	H1 2020	H1 2019	FY 2019	FY 2018	FY 2017
Gross production (bopd)	37,159	29,362	32,883	31,563	35,298
Brent ⁽¹⁾ (US\$/bbl)	40.2	66.1	64.3	71.3	54.1
Discount (US\$/bbl)	21.1	21.7	21.7	22.3	20.3
Realised price (US\$/bbl)	19.1	44.8	42.9	49.0	34.6
Revenue (US\$m)	49.9	95.6	206.7	250.6	172.4
Adjusted EBITDA (US\$m)	27.5	59.0	122.5	150.1	104.3
(Loss)/profit after tax (US\$m)	(33.1)	24.2	43.5	79.9	14.1
Capital investment (US\$m)	38.5	32.4	90.0	35.4	8.1
Net cash/(debt) (US\$m)	39.2	198.3	86.4	191.2	58.5
Equity ratio (%)	70	68	71	73	72
Opex ⁽²⁾ (US\$/bbl)	2.6	3.9	3.9	3.2	2.7

1) Source: EIA daily prices

2) Derived from cost of sales excluding DD&A, capacity building charges, production bonus, working capital movements and transportation costs

Appendix – Export route

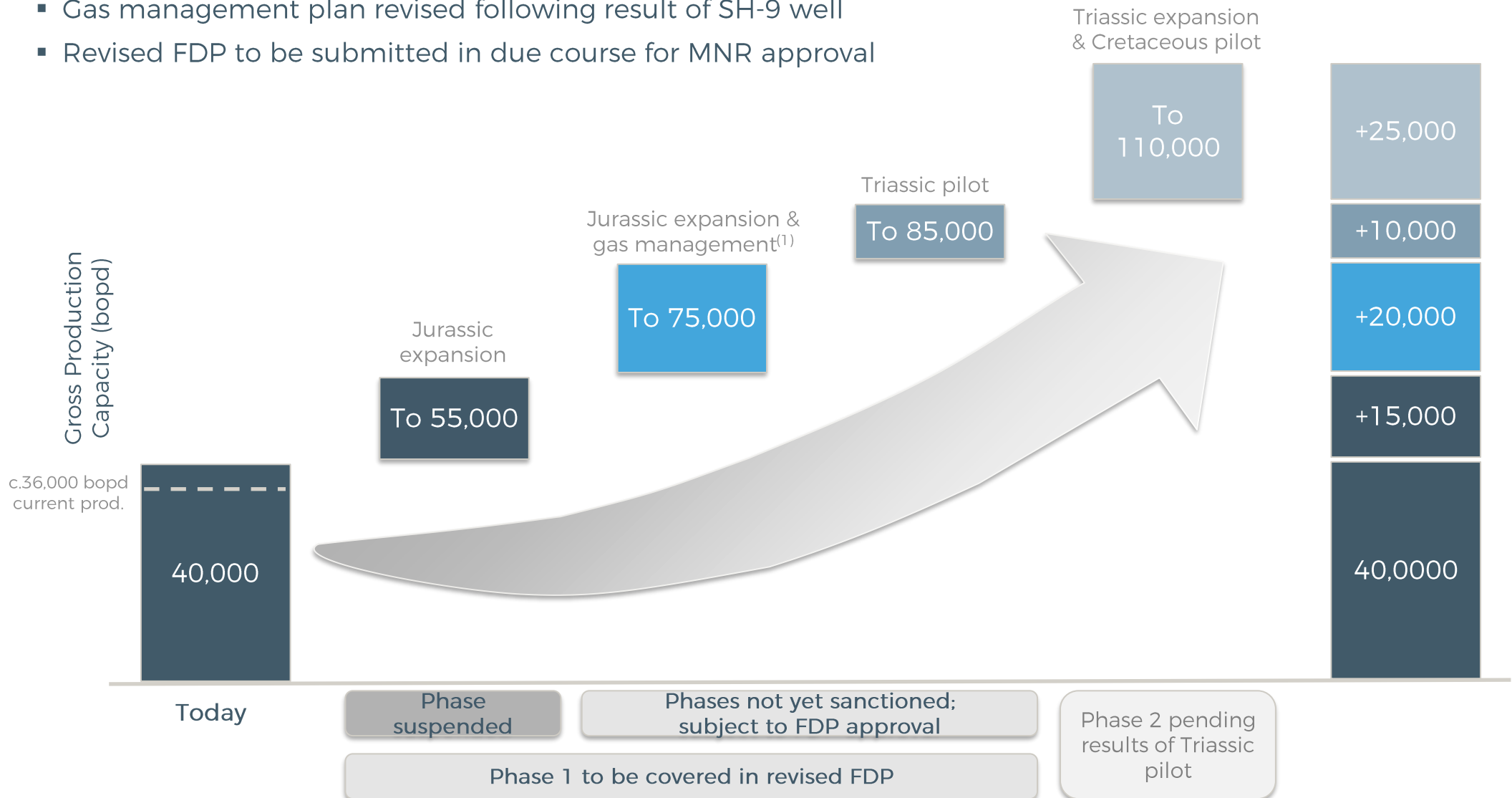


- MNR currently controls marketing and exports
- Shaikan crude has a discount of US\$21/bbl to Dated Brent price
- All Shaikan production exported directly via tie-ins into Kurdistan export pipeline as part of the Kurdish blend
- No pipeline ullage constraints anticipated

Appendix – Vision to develop Shaikan remains

Phased approach provides flexibility to time capital investment

- No further expansion investment until outlook improves
- Gas management plan revised following result of SH-9 well
- Revised FDP to be submitted in due course for MNR approval



¹⁾ Estimated duration of new gas management plan extended by three years to 60-66 months. Initial capital cost estimates for the revised plan are estimated at US\$275-375 million (+/-40% accuracy), up US\$50-75 million compared to the previous gas reinjection plan